

# Commercial Management of the NEC3 Engineering and Construction Contract



Course code: NEC3\_ECC\_CM\_03

## Summary

This course focuses on the commercial aspects of managing the NEC3 Engineering and Construction Contract. The training covers the actions and procedures required for assessing payment and managing change with compensation events for all the main options. The course includes practical scenarios with solutions on how to best manage the contract to achieve successful project outcomes.

## Format and programme

Virtual classroom: one day or as 5 separate modules each lasting 90 minutes.  
Face to Face classroom: one day

## Course skill level

Intermediate/advanced

## Who is the training for?

The training is suitable for anyone involved in the commercial management of an ECC contract. The training will be of value to persons acting in a lead commercial role and those in supporting roles. Those that will benefit from the training include:

- Employers
- NEC Project Managers
- Contractors
- Subcontractors
- Quantity Surveyors
- Commercial Managers
- Cost Managers
- Estimators

## What will you learn?

The training will enable all those with a commercial role in managing the ECC to improve their understanding of its key obligations and procedures. Participants will learn how the contract should be managed with regard to payment and assessing compensation events. Participants should become more effective in their use and application of the contract and gain confidence in performing their role as Employer, Project Manager or Contractor.

## Topics covered

- ECC Contract Main Options
- Secondary X and Y Options
- Subcontractors
- Contract Data
- Allocation of risk
- Payment – application and assessment
- Price for Work Done to Date
- Defined Cost and the Fee
- Delay damages
- Cost Components
- Disallowed Cost
- Compensation events
- Value Engineering
- Liability and Insurance
- Acceleration
- Defects – uncorrected and acceptance
- Retention
- Forecasts and reporting
- Final assessment

## CPD Points

6 hours

## Training approach

We work hard to create a workshop-type environment to stimulate involvement and questions from all participants. This course combines instructor-led training with scenario based questions designed to promote group discussion and a collaborative approach to learning. Our courses are not delivered as lectures or webinar broadcasts.

## Virtual classroom training

### How does the virtual classroom work?

The virtual classroom replicates the environment of a normal face to face classroom giving the trainer and participants the same opportunity to engage with each other. We use a range of features to achieve this including:

- live video and audio conference,
- screen share of training materials,
- interpersonal conversations and Q&A using the “chat” facility,
- whiteboard,
- breakout rooms for group exercises
- poll/survey/multiple choice quizzes

The training is delivered “live” via Zoom meetings or MS Teams. However, we are happy to talk to you about using other platforms if required.

For the optimum learning experience we recommend the number of participants for virtual classroom training is between 8 and 12 but no more than 16.

### Virtual classroom programme

The course can be delivered in one full day or as five separate modules at times to suit client’s business operations and employee working arrangements.

### Hosting

DCMS will act as the host with participants accessing the training via a secure link sent to their email account. Access to training sessions may be controlled using pre-registration and “waiting room” entry.

## Face to Face Training

Our face to face training can be delivered in house or at a venue of your choice.

## Further information

If you would like a quotation or further information on this course or any of our other courses or services, please contact us by phone or email using the details below.

## Consultancy services

We also provide a range of NEC contract consultancy services including: procurement and contract strategy, preparing Contract Data, writing Scope/Work Information, drafting Z clauses, preparing invitation to tender documents, drafting Framework Agreements, Early Contractor Involvement and pre-contract reviews.

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